

## MAXIMIZING YOUR ORACLE INVESTMENT



### Background

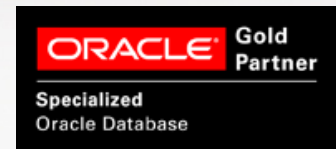
- *You've made significant investments in Oracle software but managing those investments can be complicated and challenging. Licensing issues impact not only IT departments but also finance, legal and procurement...*
- *You may have new IT initiatives, such as server consolidation, server and storage refreshes, utilization of virtualization strategies, internal or external cloud computing, and are unclear of the effects on Oracle licensing...*
- *You may be looking to reduce license and maintenance costs but are unsure how this can be accomplished...*
- *You may want to minimize your Oracle Sales touch points and be able to work with a Partner who will serve as an overall trusted advisor...*
- *You want to work with a Partner that will serve as an Oracle licensing expert as well as an expert in infrastructure solutions collaborating with you on how leveraging technologies such as Oracle Virtualization can result in significant cost savings...*

### Service Offering

For more than 10 years SageLogix has been helping Oracle customers manage their Oracle software investments. Through services tailored to your specific needs and a holistic approach, our license optimization expertise can quickly assess license compliance and identify opportunities to minimize costs.

### Services Provided

- **Strategy** – SageLogix will assess the business needs and evaluate your current Oracle Licensing to create an actionable plan to increase your total ROI.
- **Design** – SageLogix will collaborate with you to design an architectural roadmap that will achieve business and IT financial and operational goals.
- **Implementation** – SageLogix will assist with the implementation of the proposed architecture while mentoring on operational best practices and technology features.
- **Production Support** – SageLogix can provide support with our Strategic Support Services organization. This can help reduce costs, compliment/augment existing teams and provide you with the support you need to make your business succeed.



This collaborative professional services engagement will analyze and define a strategy to maximize your Oracle investment and prioritize key business initiatives. The results...

- Analysis of business challenges, IT initiatives and cost
- Bring IT and the business together with experts to identify how to maximize your Oracle investment
- Design a roadmap that helps achieve business goals and reduce costs

*Strategizing, collaborating, educating and enabling organizations to maximize your IT investment, control software licensing risk, and achieve long-term IT cost reduction.*

## Highlighting Oracle Virtualization Features and Benefits

Oracle VM can provision a working environment or application within a short time, enabling faster time to market. Oracle VM can easily manage the complete lifecycle of VMs including creation, customization, sharing, management, and deployment, in a hosted infrastructure. Oracle VM also offers:

- Greater efficiencies—three times more efficient than other server virtualization products.
- Server consolidation, load balancing, increased utilization of hardware resources.
- Live Migration—the capability of moving live VMs from one physical host to another without reconfiguration.
- High performance server virtualization, built with a server-centric focus, capable of handling mission-critical production environments in data centers.
- Centrally managed resources, easy-to-use interface to configure parameters, with no special software required.
- Faster deployment through pre-configured Oracle VM Templates of Oracle Database and Oracle Enterprise Linux; easy template creation—anyone can create VMs easily from templates or from scratch.
- Certification of Oracle Database, Middleware, Applications, and Real Application Clusters.
- Combined benefits of Grid Computing and Server Virtualization.
- Improved Return on Investment (ROI) and lower Total Cost of Ownership (TCO) through lower price, consolidated support and savings in terms of space, cooling, power and more.

## Business Applicability

Improved efficiencies and reduced cost through:

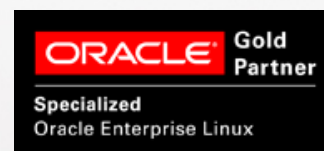
- Rapid conversion of existing Linux physical servers or VMware virtual machines to Oracle VM virtual machines.
- Control of VM sprawl, to minimize drain on resources and exposure to license compliance issues.
- Pre-configured VMs containing pre-installed Oracle enterprise applications or other software to get up and running in hours not weeks.
- Zero license costs, zero license key management hassles.
- Affordable, full-stack enterprise-class support for the entire virtualization environment.
- Low-overhead architecture provides scalable performance under increasing I/O workloads with no license costs, to meet the most aggressive price/performance requirements.

## Conclusion

Collaborate on virtualization, server and storage architectures that **optimize resources, reduce energy costs**, and gain datacenter space. Additional benefits of server virtualization include **faster deployment** and **improved management and supportability of enterprise applications**, as well as maximizing your Oracle investment. Virtualization can provide an internal cloud foundation architecture that facilitates rapid adaption to business needs.

To schedule the workshop or for additional information please contact your SageLogix representative or call 303-925-0108.

[Sales@SageLogix.com](mailto:Sales@SageLogix.com)



SageLogix, Inc.  
9100 E Panorama Drive  
Suite 100  
Englewood, CO 80112

Sales: 303.925.0108

Main: 303.925.0100  
Fax: 303.265.9509  
Toll Free: 877-846-6731

[www.SageLogix.com](http://www.SageLogix.com)